

FEDERAL MANAGERS ASSOCIATION

Profit & Loss YTD Comparison

January 2019

	Jan 19	Oct '18 - Jan 19
Ordinary Income/Expense		
Income		
300 · Dues		
301 · Chapter Dues		
302 · Retirees		
305 · Lifetime Dues	0.00	2,500.00
302 · Retirees - Other	1,364.75	3,870.00
Total 302 · Retirees	1,364.75	6,370.00
301 · Chapter Dues - Other	84,402.25	197,132.23
Total 301 · Chapter Dues	85,767.00	203,502.23
311 · Members-at-Large	750.00	3,563.00
312 · Corporate	10,000.00	51,000.00
Total 300 · Dues	96,517.00	258,065.23
332 · Partner Commissions - GEICO	0.00	620.00
351 · Convention Fees	1,300.00	1,300.00
382 · Membership Products		
38221 · Membership Prod Stainless Tumb	0.00	22.00
38223 · Polos	0.00	22.00
Total 382 · Membership Products	0.00	44.00
391 · Miscellaneous Income		
39101 · Refunds	331.01	331.01
393 · Rental Income	2,000.00	12,000.00
394 · Travel Reimbursements	0.00	-130.00
391 · Miscellaneous Income - Other	5,000.00	6,868.51
Total 391 · Miscellaneous Income	7,331.01	19,069.52
Total Income	105,148.01	279,098.75
Gross Profit	105,148.01	279,098.75
Expense		
500 · Payroll Expenses		
501 · Salary Admin		
50101 · Staff--N.O.	22,372.50	89,490.00
50102 · Executive Board		
501R1 · Fees RegDir1	0.00	150.00
501R2 · Fees RegDir2	0.00	150.00
501R3 · Fees RegDir3	0.00	150.00
52101 · Fees President	0.00	900.00
50102 · Executive Board - Other	1,708.30	6,833.20
Total 50102 · Executive Board	1,708.30	8,183.20
Total 501 · Salary Admin	24,080.80	97,673.20
50901 · Employer's FICA/Medicare	2,002.95	7,565.88
50902 · SUTA	0.00	0.00
50903 · FUTA	0.00	0.00
Total 500 · Payroll Expenses	26,083.75	105,239.08
503 · Employee Benefits		

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50301 · Employee Insurance Benefits	2,997.31	13,907.99
50302 · Employee Pension Benefits	1,263.37	4,773.89
Total 503 · Employee Benefits	4,260.68	18,681.88
601 · Building Expenses		
60110 · Mortgage Interest	539.56	2,212.58
60120 · Real Estate Taxes	6,602.93	6,602.93
60130 · Janitorial	500.00	2,000.00
60140 · Electric	349.80	1,453.20
60150 · Alarm	0.00	160.00
60160 · Condo Fees	0.00	3,201.00
60170 · Building Expenses-Recycle Costs	64.41	122.46
60180 · Building Exp- 60180 Exterminate	0.00	150.00
60190 · Bldg. - Maintenance	0.00	40.80
Total 601 · Building Expenses	8,056.70	15,942.97
602 · Office Supplies	211.21	587.03
604 · Depreciation & Amortization	779.79	3,119.16
605 · Equipment Rental		
60501 · Copier & Maintenance-Oce'	1,125.95	2,276.62
60502 · Postage Meter-Hasler	55.19	1,055.19
60503 · Mail Equipment - MailFinance	0.00	1,067.19
Total 605 · Equipment Rental	1,181.14	4,399.00
607 · Service Fees - Client Analysis		
60703 · Service Fees-Merchants Fees	88.72	484.70
607 · Service Fees - Client Analysis - Other	186.43	290.96
Total 607 · Service Fees - Client Analysis	275.15	775.66
608 · Professional Services		
60804 · Financial Services (CPA)	0.00	1,575.00
60805 · Payroll Services	344.31	1,219.21
Total 608 · Professional Services	344.31	2,794.21
609 · IT Support Services	130.00	1,542.00
610 · Service Subscriptions	1,423.67	5,834.28
614 · Organization or Membership Dues	0.00	276.25
616 · Online Registration Service	0.00	190.00
629 · Phone Services		
630 · Local Phone	1,264.46	2,123.94
63002 · Wireless Cell Phones	544.07	1,088.02
632 · EB Conference Calls	13.07	53.97
Total 629 · Phone Services	1,821.60	3,265.93
633 · Postage & Delivery	0.00	223.60
650 · Corporate Relations	0.00	91.77
660 · Advocacy	11.70	103.52
661 · EB/N.O. Business/Mtgs		
66101 · Exp President	0.00	3,743.90
661R1 · Exp RegDir1	0.00	464.08

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661R2 · Exp RegDir2	0.00	1,392.97
661R3 · Exp RegDir3	0.00	1,196.95
661 · EB/N.O. Business/Mtgs - Other	418.11	418.11
Total 661 · EB/N.O. Business/Mtgs	418.11	7,216.01
663 · Recruitment	111.30	536.20
699 · Miscellaneous Expense	0.00	312.40
701 · Magazine - Layout/Printing	1,596.00	10,330.42
Total Expense	46,705.11	181,461.37
Net Ordinary Income	58,442.90	97,637.38
Net Income	58,442.90	97,637.38