

2018 FMA Membership Summary

| MEMBERS AS OF: | REG 1 | REG 2 | REG 3 | REG 4 | TOTALS |
|------------------------|--------------|--------------|--------------|--------------|---------------|
| January 1, 2018 | 1,557 | 1,300 | 1,136 | 1,367 | 5,360 |

| REGION 1 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Adjust | Totals |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Added | 13 | 10 | 4 | 3 | 3 | 0 | 12 | 0 | 11 | 11 | 0 | 3 | 0 | 70 |
| Lost | -16 | -56 | -10 | -1 | -34 | -25 | -12 | -5 | -1 | -10 | -11 | -1 | -71 | -253 |
| Net Total | -3 | -46 | -6 | 2 | -31 | -25 | 0 | -5 | 10 | 1 | -11 | 2 | -71 | -183 |
| Total Members | 1,554 | 1,508 | 1,502 | 1,504 | 1,473 | 1,448 | 1,448 | 1,443 | 1,453 | 1,454 | 1,443 | 1,445 | 1374 | |

| REGION 2 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Totals |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Added | 11 | 4 | 4 | 2 | 31 | 3 | 8 | 3 | 1 | 0 | 1 | 41 | 109 |
| Lost | -17 | -4 | -1 | -27 | -18 | -25 | -5 | -3 | -4 | -12 | -1 | -17 | -2 |
| Net Total | -6 | 0 | 3 | -25 | 13 | -22 | 3 | 0 | -3 | -12 | 0 | 24 | -2 |
| Total Members | 1,294 | 1,294 | 1,297 | 1,272 | 1,285 | 1,263 | 1,266 | 1,266 | 1,263 | 1,251 | 1,251 | 1,275 | 1273 |

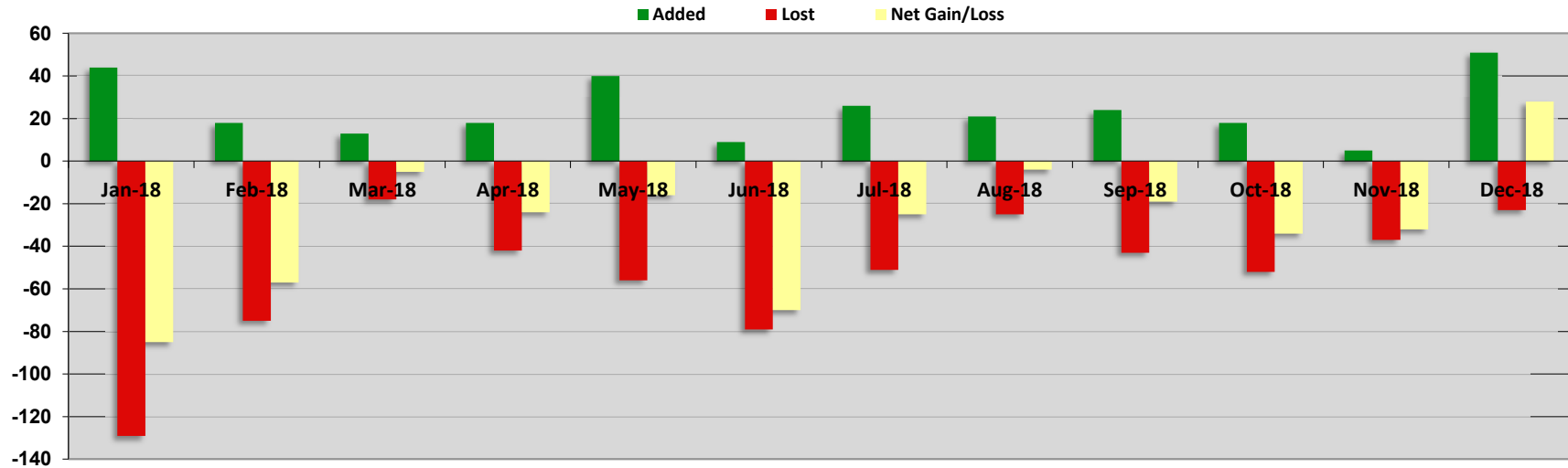
| REGION 3 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Totals |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Added | 9 | 2 | 1 | 8 | 2 | 5 | 4 | 16 | 2 | 3 | 1 | 4 | 57 |
| Lost | -58 | -5 | -5 | -4 | 0 | -1 | -31 | -9 | -13 | -6 | -15 | -2 | 61 |
| Net Total | -49 | -3 | -4 | 4 | 2 | 4 | -27 | 7 | -11 | -3 | -14 | 2 | 61 |
| Total Members | 1,087 | 1,084 | 1,080 | 1,084 | 1,086 | 1,090 | 1,063 | 1,070 | 1,059 | 1,056 | 1,042 | 1,044 | 1105 |

| REGION 4 | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Totals |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Added | 11 | 2 | 4 | 5 | 4 | 1 | 2 | 2 | 10 | 4 | 3 | 3 | 51 |
| Lost | -38 | -10 | -2 | -10 | -4 | -28 | -3 | -8 | -25 | -24 | -10 | -3 | -6 |
| Net Total | -27 | -8 | 2 | -5 | 0 | -27 | -1 | -6 | -15 | -20 | -7 | 0 | -6 |
| Total Members | 1,340 | 1,332 | 1,334 | 1,329 | 1,329 | 1,302 | 1,301 | 1,295 | 1,280 | 1,260 | 1,253 | 1,253 | 1247 |

| TOTAL FMA | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Totals |
|----------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Added | 44 | 18 | 13 | 18 | 40 | 9 | 26 | 21 | 24 | 18 | 5 | 51 | 287 |
| Lost | -129 | -75 | -18 | -42 | -56 | -79 | -51 | -25 | -43 | -52 | -37 | -23 | -648 |
| Net Total | -85 | -57 | -5 | -24 | -16 | -70 | -25 | -4 | -19 | -34 | -32 | 28 | -361 |
| Total Members | 5,275 | 5,218 | 5,213 | 5,189 | 5,173 | 5,103 | 5,078 | 5,074 | 5,055 | 5,021 | 4,989 | 5,017 | 4999 |

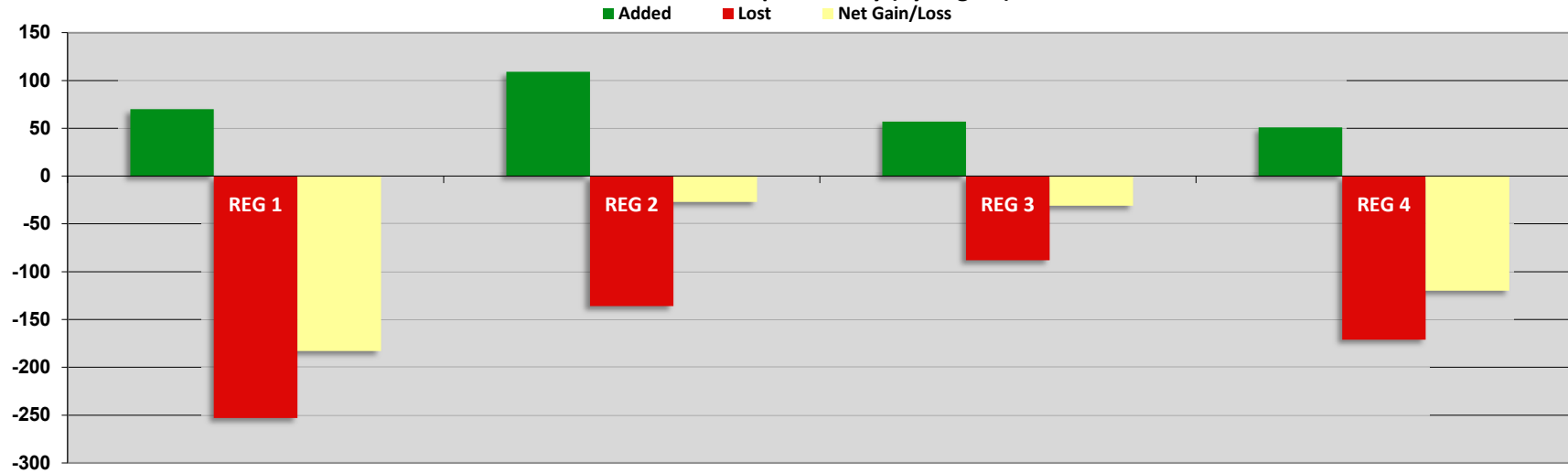
| TOTAL YTD | REG 1 | REG 2 | REG 3 | REG 4 | TOTALS |
|----------------------|--------------|--------------|--------------|--------------|---------------|
| Added | 70 | 109 | 57 | 51 | 287 |
| Lost | -253 | -136 | -88 | -171 | -648 |
| Net Total | -183 | -27 | -31 | -120 | -361 |
| Total Members | 1,374 | 1,273 | 1,105 | 1,247 | 4,999 |

2018 FMA Membership Summary (by Month)



| TOTAL FMA | Jan-18 | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Adjust | TOTALS |
|---------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Added | 44 | 18 | 13 | 18 | 40 | 9 | 26 | 21 | 24 | 18 | 5 | 51 | 0 | 287 |
| Lost | -129 | -75 | -18 | -42 | -56 | -79 | -51 | -25 | -43 | -52 | -37 | -23 | -18 | -648 |
| Net Gain/Loss | -85 | -57 | -5 | -24 | -16 | -70 | -25 | -4 | -19 | -34 | -32 | 28 | -18 | -361 |

2018 FMA Membership Summary (by Region)



| TOTAL FMA | REG 1 | REG 2 | REG 3 | REG 4 | TOTALS |
|---------------|-------|-------|-------|-------|--------|
| Added | 70 | 109 | 57 | 51 | 287 |
| Lost | -253 | -136 | -88 | -171 | -648 |
| Net Gain/Loss | -183 | -27 | -31 | -120 | -361 |