

**FEDERAL MANAGERS ASSOCIATION**  
**Profit & Loss YTD Comparison**  
 January 2021

	Jan 21
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>300 · Dues</b>	
301 · Chapter Dues	
302 · Retirees	
305 · Lifetime Dues	500.00
302 · Retirees - Other	2,027.25
<b>Total 302 · Retirees</b>	2,527.25
301 · Chapter Dues - Other	45,098.34
<b>Total 301 · Chapter Dues</b>	47,625.59
311 · Members-at-Large	500.00
312 · Corporate	0.00
<b>Total 300 · Dues</b>	48,125.59
331 · Advertising Sales	750.00
391 · Miscellaneous Income	
39101 · Refunds	0.00
393 · Rental Income	2,000.00
394 · Travel Reimbursements	0.00
391 · Miscellaneous Income - Other	0.00
<b>Total 391 · Miscellaneous Income</b>	2,000.00
<b>Total Income</b>	50,875.59
<b>Gross Profit</b>	50,875.59
<b>Expense</b>	
<b>500 · Payroll Expenses</b>	
501 · Salary Admin	
50101 · Staff--N.O.	23,083.34
50102 · Executive Board	0.00
<b>Total 501 · Salary Admin</b>	23,083.34
50901 · Employer's FICA/Medicare	0.00
50902 · SUTA	0.00
50903 · FUTA	0.00
<b>Total 500 · Payroll Expenses</b>	23,083.34
<b>503 · Employee Benefits</b>	
50301 · Employee Insurance Benefits	5,442.31
50302 · Employee Retirement Benefits	1,006.24
<b>Total 503 · Employee Benefits</b>	6,448.55
<b>601 · Building Expenses</b>	
60110 · Mortgage Interest	140.77
60120 · Real Estate Taxes	0.00
60130 · Janitorial	500.00
60140 · Electric	481.87
60150 · Alarm	384.08
60160 · Condo Fees	1,074.95
60170 · Building Expenses-Recycle Costs	70.01
60190 · Bldg. - Maintenance	0.00
<b>Total 601 · Building Expenses</b>	2,651.68
602 · Office Supplies	76.75
603 · Furniture & Equip < \$500	0.00
604 · Depreciation & Amortization	779.79

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<b>605 · Equipment Rental</b>	
60501 · Copier & Maintenance-Oce'	323.31
60502 · Postage Meter-Hasler	546.72
<b>Total 605 · Equipment Rental</b>	870.03
<b>607 · Service Fees - Client Analysis</b>	
60703 · Service Fees-Merchants Fees	84.82
607 · Service Fees - Client Analysis - Other	46.23
<b>Total 607 · Service Fees - Client Analysis</b>	131.05
<b>608 · Professional Services</b>	
60805 · Payroll Services	559.89
<b>Total 608 · Professional Services</b>	559.89
<b>609 · IT Support Services</b>	180.00
<b>610 · Service Subscriptions</b>	3,851.46
<b>616 · Online Registration Service</b>	0.00
<b>629 · Phone Services</b>	
630 · Local Phone	232.36
63002 · Wireless Cell Phones	161.58
632 · EB Conference Calls	49.41
<b>Total 629 · Phone Services</b>	443.35
<b>633 · Deliveries</b>	0.00
<b>661 · EB/N.O. Business/Mtgs</b>	344.48
<b>667 · Member Products</b>	
66715 · Miscellaneous	0.00
<b>Total 667 · Member Products</b>	0.00
<b>699 · Miscellaneous Expense</b>	0.00
<b>701 · Magazine - Layout/Printing</b>	0.00
<b>Total Expense</b>	39,420.37
<b>Net Ordinary Income</b>	11,455.22
<b>Net Income</b>	<u>11,455.22</u>

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	Oct '20 - Jan 21
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>300 · Dues</b>	
301 · Chapter Dues	
302 · Retirees	
305 · Lifetime Dues	750.00
302 · Retirees - Other	5,852.25
<b>Total 302 · Retirees</b>	6,602.25
301 · Chapter Dues - Other	159,150.96
<b>Total 301 · Chapter Dues</b>	165,753.21
311 · Members-at-Large	4,314.00
312 · Corporate	5,000.00
<b>Total 300 · Dues</b>	175,067.21
331 · Advertising Sales	3,650.00
391 · Miscellaneous Income	
39101 · Refunds	1,068.70
393 · Rental Income	6,000.00
394 · Travel Reimbursements	2,000.00
391 · Miscellaneous Income - Other	94,293.28
<b>Total 391 · Miscellaneous Income</b>	103,361.98
<b>Total Income</b>	282,079.19
<b>Gross Profit</b>	282,079.19
<b>Expense</b>	
<b>500 · Payroll Expenses</b>	
501 · Salary Admin	
50101 · Staff--N.O.	92,333.36
50102 · Executive Board	1,708.31
<b>Total 501 · Salary Admin</b>	94,041.67
50901 · Employer's FICA/Medicare	0.00
50902 · SUTA	0.00
50903 · FUTA	0.00
<b>Total 500 · Payroll Expenses</b>	94,041.67
<b>503 · Employee Benefits</b>	
50301 · Employee Insurance Benefits	20,981.01
50302 · Employee Retirement Benefits	4,024.96
<b>Total 503 · Employee Benefits</b>	25,005.97
<b>601 · Building Expenses</b>	
60110 · Mortgage Interest	657.79
60120 · Real Estate Taxes	6,602.93
60130 · Janitorial	2,000.00
60140 · Electric	1,394.97
60150 · Alarm	624.08
60160 · Condo Fees	3,970.90
60170 · Building Expenses-Recycle Costs	205.17
60190 · Bldg. - Maintenance	239.50
<b>Total 601 · Building Expenses</b>	15,695.34
602 · Office Supplies	505.41
603 · Furniture & Equip < \$500	2,954.22
604 · Depreciation & Amortization	3,119.16

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	Oct '20 - Jan 21
<b>605 · Equipment Rental</b>	
60501 · Copier & Maintenance-Oce'	1,777.42
60502 · Postage Meter-Hasler	1,366.81
<b>Total 605 · Equipment Rental</b>	3,144.23
<b>607 · Service Fees - Client Analysis</b>	
60703 · Service Fees-Merchants Fees	444.90
607 · Service Fees - Client Analysis - Other	129.09
<b>Total 607 · Service Fees - Client Analysis</b>	573.99
<b>608 · Professional Services</b>	
60805 · Payroll Services	1,529.70
<b>Total 608 · Professional Services</b>	1,529.70
<b>609 · IT Support Services</b>	630.00
<b>610 · Service Subscriptions</b>	8,541.36
<b>616 · Online Registration Service</b>	190.00
<b>629 · Phone Services</b>	
630 · Local Phone	927.46
63002 · Wireless Cell Phones	552.57
632 · EB Conference Calls	177.68
<b>Total 629 · Phone Services</b>	1,657.71
<b>633 · Deliveries</b>	23.26
<b>661 · EB/N.O. Business/Mtgs</b>	387.57
<b>667 · Member Products</b>	
66715 · Miscellaneous	13,806.94
<b>Total 667 · Member Products</b>	13,806.94
<b>699 · Miscellaneous Expense</b>	51,663.38
<b>701 · Magazine - Layout/Printing</b>	8,053.00
<b>Total Expense</b>	231,522.91
<b>Net Ordinary Income</b>	50,556.28
<b>Net Income</b>	<b>50,556.28</b>

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