

**FEDERAL MANAGERS ASSOCIATION**  
**Profit & Loss YTD Comparison**  
January 2023

	<u>Jan 23</u>	<u>Oct '22 - Jan 23</u>
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
<b>300 · Dues</b>		
<b>301 · Chapter Dues</b>		
<b>302 · Retirees</b>		
305 · Lifetime Dues	250.00	1,250.00
302 · Retirees - Other	2,804.50	4,402.00
<b>Total 302 · Retirees</b>	<u>3,054.50</u>	<u>5,652.00</u>
301 · Chapter Dues - Other	44,124.34	187,505.33
<b>Total 301 · Chapter Dues</b>	<u>47,178.84</u>	<u>193,157.33</u>
311 · Members-at-Large	225.00	2,625.00
312 · Corporate	0.00	9,125.00
<b>Total 300 · Dues</b>	<u>47,403.84</u>	<u>204,907.33</u>
331 · Advertising Sales	1,105.61	1,453.57
<b>351 · Convention Fees</b>		
35103 · Special Events	250.00	250.00
351 · Convention Fees - Other	1,950.00	1,950.00
<b>Total 351 · Convention Fees</b>	<u>2,200.00</u>	<u>2,200.00</u>
<b>391 · Miscellaneous Income</b>		
393 · Rental Income	2,000.00	8,000.00
394 · Travel Reimbursements	0.00	0.00
391 · Miscellaneous Income - Other	347.50	1,695.34
<b>Total 391 · Miscellaneous Income</b>	<u>2,347.50</u>	<u>9,695.34</u>
<b>Total Income</b>	<u>53,056.95</u>	<u>218,256.24</u>
<b>Gross Profit</b>	53,056.95	218,256.24
<b>Expense</b>		
<b>500 · Payroll Expenses</b>		
<b>501 · Salary Admin</b>		
50101 · Staff--N.O.	19,546.03	85,122.31
<b>50102 · Executive Board</b>		
501R2 · Fees RegDir2	0.00	150.00
501R4 · Fees RegDir4	0.00	0.00
<b>Total 50102 · Executive Board</b>	<u>0.00</u>	<u>150.00</u>
<b>Total 501 · Salary Admin</b>	<u>19,546.03</u>	<u>85,272.31</u>
50901 · Employer's FICA/Medicare	1,740.44	6,665.24
50902 · SUTA	0.00	0.00
50903 · FUTA	0.00	0.00
<b>Total 500 · Payroll Expenses</b>	<u>21,286.47</u>	<u>91,937.55</u>
<b>503 · Employee Benefits</b>		
50301 · Employee Insurance Benefits	3,015.78	11,603.53
50302 · Employee Retirement Benefits	1,202.94	4,961.76
<b>Total 503 · Employee Benefits</b>	<u>4,218.72</u>	<u>16,565.29</u>
<b>601 · Building Expenses</b>		
60120 · Real Estate Taxes	0.00	5,363.28

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60130 · Janitorial	0.00	1,500.00
60140 · Electric	398.80	895.37
60150 · Alarm	222.50	342.50
60160 · Condo Fees	954.00	4,506.00
60170 · Building Expenses-Recycle Costs	41.18	163.40
60180 · Building Exp- 60180 Exterminate	0.00	85.00
<b>Total 601 · Building Expenses</b>	<b>1,616.48</b>	<b>12,855.55</b>
602 · Office Supplies	126.00	733.08
604 · Depreciation & Amortization	779.79	3,119.16
605 · Equipment Rental		
60501 · Copier & Maintenance-Oce'	297.86	3,775.88
60502 · Postage Meter-Hasler	0.00	1,377.25
<b>Total 605 · Equipment Rental</b>	<b>297.86</b>	<b>5,153.13</b>
607 · Service Fees - Client Analysis		
60703 · Service Fees-Merchants Fees	61.96	382.58
607 · Service Fees - Client Analysis - Other	4.72	188.70
<b>Total 607 · Service Fees - Client Analysis</b>	<b>66.68</b>	<b>571.28</b>
608 · Professional Services		
60804 · Financial Services (CPA)	1,715.60	2,290.60
60805 · Payroll Services	314.74	796.46
<b>Total 608 · Professional Services</b>	<b>2,030.34</b>	<b>3,087.06</b>
609 · IT Support Services	170.00	1,642.00
610 · Service Subscriptions	366.00	5,752.50
616 · Online Registration Service	0.00	175.10
629 · Phone Services		
630 · Local Phone	247.84	989.20
63002 · Wireless Cell Phones	104.67	302.04
632 · EB Conference Calls	0.00	3.58
<b>Total 629 · Phone Services</b>	<b>352.51</b>	<b>1,294.82</b>
633 · Deliveries	5.00	69.28
650 · Corporate & Coalition Relations	0.00	83.94
661 · EB/N.O. Business/Mtgs		
66101 · Exp President	0.00	726.42
661R1 · Exp RegDir1	0.00	1,285.38
661R2 · Exp RegDir2	0.00	759.50
661R4 · Exp RegDir4	1,687.72	1,687.72
<b>Total 661 · EB/N.O. Business/Mtgs</b>	<b>1,687.72</b>	<b>4,459.02</b>
699 · Miscellaneous Expense	0.00	4,475.40
701 · Magazine - Layout/Printing	0.00	7,095.00
<b>Total Expense</b>	<b>33,003.57</b>	<b>159,069.16</b>
<b>Net Ordinary Income</b>	<b>20,053.38</b>	<b>59,187.08</b>
<b>Net Income</b>	<b>20,053.38</b>	<b>59,187.08</b>