

FEDERAL MANAGERS ASSOCIATION
Budget vs. Actuals: FY_2024_2025 - FY25 P&L
 October 2024 - September 2025

	Oct 2024			Nov 2024			Dec 2024			Jan 2025			Total		
	Actual	Budget	% of Budget	Actual	Budget	% of Budget	Actual	Budget	% of Budget	Actual	Budget	% of Budget	Actual	Budget	% of Budget
Income															
300 Dues													0.00	0.00	
301 Chapter Dues	98,794.25	37,333.33	264.63%	3,956.00	37,333.33	10.60%	40,063.75	37,333.33	107.31%	13,672.00	37,333.33	36.62%	156,486.00	448,000.00	34.93%
302 Retirees	1,970.25	810.58	243.07%	248.50	810.58	30.66%	248.50	810.58	30.66%	337.25	810.58	41.61%	2,804.50	9,727.00	28.83%
305 Lifetime Dues	1,000.00	208.33	480.01%		208.33	0.00%	1,000.00	208.33	480.01%	500.00	208.33	240.00%	2,500.00	2,500.00	100.00%
Total 302 Retirees	\$ 2,970.25	\$ 1,018.91	291.51%	\$ 248.50	\$ 1,018.91	24.39%	\$ 1,248.50	\$ 1,018.91	122.53%	\$ 837.25	\$ 1,018.91	82.17%	\$ 5,304.50	\$ 12,227.00	43.38%
Total 301 Chapter Dues	\$ 101,764.50	\$ 38,352.24	265.34%	\$ 4,204.50	\$ 38,352.24	10.96%	\$ 41,312.25	\$ 38,352.24	107.72%	\$ 14,509.25	\$ 38,352.24	37.83%	\$ 161,790.50	\$ 460,227.00	35.15%
311 Members-at-Large	750.00	822.92	91.14%	1,050.00	822.92	127.59%	150.00	822.92	18.23%	900.00	822.92	109.37%	2,850.00	9,875.00	28.86%
312 Corporate		2,833.33	0.00%		2,833.33	0.00%		2,833.33	0.00%		2,833.33	0.00%	0.00	34,000.00	0.00%
Total 300 Dues	\$ 102,514.50	\$ 42,008.49	244.03%	\$ 5,254.50	\$ 42,008.49	12.51%	\$ 41,462.25	\$ 42,008.49	98.70%	\$ 15,409.25	\$ 42,008.49	36.68%	\$ 164,640.50	\$ 504,102.00	32.66%
331 Advertising Sales	1,600.00	350.00	457.14%		350.00	0.00%	743.10	350.00	212.31%	743.76	350.00	212.50%	3,086.86	4,200.00	73.50%
341 Interest	216.22	250.00	86.49%	224.34	250.00	89.74%	193.61	250.00	77.44%	200.73	250.00	80.29%	834.90	3,000.00	27.83%
351 Convention Fees		2,083.33	0.00%		2,083.33	0.00%		2,083.33	0.00%	700.00	2,083.33	33.60%	700.00	25,000.00	2.80%
35101 Seminar Only		45.83	0.00%		45.83	0.00%		45.83	0.00%		45.83	0.00%	0.00	550.00	0.00%
35102 Exhibitors/Sponsors		229.17	0.00%		229.17	0.00%		229.17	0.00%	650.00	229.17	283.63%	650.00	2,750.00	23.64%
35103 Special Events		166.67	0.00%		166.67	0.00%		166.67	0.00%		166.67	0.00%	0.00	2,000.00	0.00%
35104 Luncheon/Dinner Guest Tickets		12.50	0.00%		12.50	0.00%		12.50	0.00%		12.50	0.00%	0.00	150.00	0.00%
35105 Hospitality Monies		0.00			0.00			0.00			0.00		0.00	0.00	
Total 351 Convention Fees	\$ 0.00	\$ 2,537.50	0.00%	\$ 0.00	\$ 2,537.50	0.00%	\$ 0.00	\$ 2,537.50	0.00%	\$ 1,350.00	\$ 2,537.50	53.20%	\$ 1,350.00	\$ 30,450.00	4.43%
381 Magazine Subscriptions		2.50	0.00%		2.50	0.00%		2.50	0.00%		2.50	0.00%	0.00	30.00	0.00%
382 Membership Products	756.04	41.67	1814.35%		41.67	0.00%		41.67	0.00%		41.67	0.00%	756.04	500.00	151.21%
38221 Membership Prod Stainless Tumb		0.00			0.00			0.00			0.00		0.00	0.00	
38223 Polos		0.00			0.00			0.00			0.00		0.00	0.00	
Total 382 Membership Products	\$ 756.04	\$ 41.67	1814.35%	\$ 0.00	\$ 41.67	0.00%	\$ 0.00	\$ 41.67	0.00%	\$ 0.00	\$ 41.67	0.00%	\$ 756.04	\$ 500.00	151.21%
391 Miscellaneous Income	6,384.06	666.67	957.60%	0.00	666.67	0.00%		666.67	0.00%		666.67	0.00%	6,384.06	8,000.00	79.80%
39101 Refunds		83.33	0.00%		83.33	0.00%		83.33	0.00%		83.33	0.00%	0.00	1,000.00	0.00%
393 Rental Income	4,000.00	2,000.00	200.00%	2,000.00	2,000.00	100.00%		2,000.00	0.00%	2,000.00	2,000.00	100.00%	8,000.00	24,000.00	33.33%
394 Travel Reimbursements		0.00			0.00			0.00			0.00		0.00	0.00	
Total 391 Miscellaneous Income	\$ 10,384.06	\$ 2,750.00	377.60%	\$ 2,000.00	\$ 2,750.00	72.73%	\$ 0.00	\$ 2,750.00	0.00%	\$ 2,000.00	\$ 2,750.00	72.73%	\$ 14,384.06	\$ 33,000.00	43.59%
Total Income	\$ 115,470.82	\$ 47,940.16	240.86%	\$ 7,478.84	\$ 47,940.16	15.60%	\$ 42,398.96	\$ 47,940.16	88.44%	\$ 19,703.74	\$ 47,940.16	41.10%	\$ 185,052.36	\$ 575,282.00	32.17%
Gross Profit	\$ 115,470.82	\$ 47,940.16	240.86%	\$ 7,478.84	\$ 47,940.16	15.60%	\$ 42,398.96	\$ 47,940.16	88.44%	\$ 19,703.74	\$ 47,940.16	41.10%	\$ 185,052.36	\$ 575,282.00	32.17%
Expenses															
500 Payroll Expenses													0.00	0.00	

501 Salary Admin													0.00	0.00	
50101 Staff--N.O.	20,887.44	21,666.67	96.40%	19,466.25	21,666.67	89.84%	21,507.21	21,666.67	99.26%	18,964.81	21,666.67	87.53%	80,825.71	260,000.00	31.09%
50102 Executive Board		1,708.33	0.00%		1,708.33	0.00%		1,708.33	0.00%		1,708.33	0.00%	0.00	20,500.00	0.00%
501R1 Fees RegDir1		75.00	0.00%		75.00	0.00%		75.00	0.00%		75.00	0.00%	0.00	900.00	0.00%
501R2 Fees RegDir2	150.00	75.00	200.00%		75.00	0.00%		75.00	0.00%		75.00	0.00%	150.00	900.00	16.67%
501R3 Fees RegDir3		75.00	0.00%		75.00	0.00%		75.00	0.00%		75.00	0.00%	0.00	900.00	0.00%
501R4 Fees RegDir4		75.00	0.00%		75.00	0.00%		75.00	0.00%		75.00	0.00%	0.00	900.00	0.00%
52101 Fees President		187.50	0.00%		187.50	0.00%		187.50	0.00%		187.50	0.00%	0.00	2,250.00	0.00%
52102 Fees Vice President		62.50	0.00%		62.50	0.00%		62.50	0.00%		62.50	0.00%	0.00	750.00	0.00%
52103 Fees Secretary		62.50	0.00%		62.50	0.00%		62.50	0.00%		62.50	0.00%	0.00	750.00	0.00%
52104 Fees - Treasurer		62.50	0.00%		62.50	0.00%		62.50	0.00%		62.50	0.00%	0.00	750.00	0.00%
Total 50102 Executive Board	\$ 150.00	\$ 2,383.33	6.29%	\$ 0.00	\$ 2,383.33	0.00%	\$ 0.00	\$ 2,383.33	0.00%	\$ 0.00	\$ 2,383.33	0.00%	\$ 150.00	\$ 28,600.00	0.52%
Total 501 Salary Admin	\$ 21,037.44	\$ 24,050.00	87.47%	\$ 19,466.25	\$ 24,050.00	80.94%	\$ 21,507.21	\$ 24,050.00	89.43%	\$ 18,964.81	\$ 24,050.00	78.86%	\$ 80,975.71	\$ 288,600.00	28.06%
50901 Employer's FICA/Medicare	1,354.28	1,416.67	95.60%	1,350.45	1,416.67	95.33%	1,346.62	1,416.67	95.06%	1,531.09	1,416.67	108.08%	5,582.44	17,000.00	32.84%
50902 SUTA		0.00			0.00			0.00		0.00	0.00		0.00	0.00	
50903 FUTA		0.00			0.00			0.00		0.00	0.00		0.00	0.00	
Total 500 Payroll Expenses	\$ 22,391.72	\$ 25,466.67	87.93%	\$ 20,816.70	\$ 25,466.67	81.74%	\$ 22,853.83	\$ 25,466.67	89.74%	\$ 20,495.90	\$ 25,466.67	80.48%	\$ 86,558.15	\$ 305,600.00	28.32%
502 Contracted Salary		83.33	0.00%		83.33	0.00%		83.33	0.00%		83.33	0.00%	0.00	1,000.00	0.00%
503 Employee Benefits													0.00	0.00	
50301 Employee Insurance Benefits	1,857.02	2,366.67	78.47%	2,871.98	2,366.67	121.35%	2,364.50	2,366.67	99.91%	2,364.50	2,366.67	99.91%	9,458.00	28,400.00	33.30%
50302 Employee Retirement Benefits	1,065.14	1,075.00	99.08%	1,269.10	1,075.00	118.06%	861.17	1,075.00	80.11%	1,095.14	1,075.00	101.87%	4,290.55	12,900.00	33.26%
Total 503 Employee Benefits	\$ 2,922.16	\$ 3,441.67	84.91%	\$ 4,141.08	\$ 3,441.67	120.32%	\$ 3,225.67	\$ 3,441.67	93.72%	\$ 3,459.64	\$ 3,441.67	100.52%	\$ 13,748.55	\$ 41,300.00	33.29%
601 Building Expenses													0.00	0.00	
60120 Real Estate Taxes		916.67	0.00%	5,495.81	916.67	599.54%		916.67	0.00%		916.67	0.00%	5,495.81	11,000.00	49.96%
60130 Janitorial	500.00	500.00	100.00%		500.00	0.00%	1,000.00	500.00	200.00%	500.00	500.00	100.00%	2,000.00	6,000.00	33.33%
60140 Electric	509.18	341.67	149.03%	221.82	341.67	64.92%	236.78	341.67	69.30%	399.45	341.67	116.91%	1,367.23	4,100.00	33.35%
60150 Alarm	120.00	50.00	240.00%		50.00	0.00%		50.00	0.00%	125.00	50.00	250.00%	245.00	600.00	40.83%
60160 Condo Fees	851.65	1,083.33	78.61%	997.00	1,083.33	92.03%	871.00	1,083.33	80.40%	997.00	1,083.33	92.03%	3,716.65	13,000.00	28.59%
60170 Building Expenses-Recycle Costs		0.00			0.00			0.00			0.00		0.00	0.00	
60180 Building Exp- 60180 Exterminate		29.17	0.00%	85.00	29.17	291.40%		29.17	0.00%		29.17	0.00%	85.00	350.00	24.29%
60190 Bldg. - Maintenance	387.00	66.67	580.47%	63.26	66.67	94.89%	-67.92	66.67	-101.87%		66.67	0.00%	382.34	800.00	47.79%
60195 Miscellaneous		0.00			0.00			0.00			0.00		0.00	0.00	
Total 601 Building Expenses	\$ 2,367.83	\$ 2,987.51	79.26%	\$ 6,862.89	\$ 2,987.51	229.72%	\$ 2,039.86	\$ 2,987.51	68.28%	\$ 2,021.45	\$ 2,987.51	67.66%	\$ 13,292.03	\$ 35,850.00	37.08%
602 Office Supplies		150.00	0.00%	72.49	150.00	48.33%		150.00	0.00%	145.25	150.00	96.83%	217.74	1,800.00	12.10%
603 Furniture & Equip < \$500		83.33	0.00%		83.33	0.00%		83.33	0.00%	408.58	83.33	490.32%	408.58	1,000.00	40.86%
604 Depreciation & Amortization	779.79	783.33	99.55%	779.79	783.33	99.55%	779.79	783.33	99.55%	779.79	783.33	99.55%	3,119.16	9,400.00	33.18%
605 Equipment Rental													0.00	0.00	
60501 Copier & Maintenance	321.47	416.67	77.15%	594.69	416.67	142.72%	339.46	416.67	81.47%	313.76	416.67	75.30%	1,569.38	5,000.00	31.39%
60502 Postage & Postage Meter Rental		333.33	0.00%	224.40	333.33	67.32%	1,051.17	333.33	315.35%	-1,049.10	333.33	-314.73%	226.47	4,000.00	5.66%
60503 Mail Equipment		166.67	0.00%		166.67	0.00%		166.67	0.00%		166.67	0.00%	0.00	2,000.00	0.00%

Total 605 Equipment Rental	\$	321.47	\$	916.67	35.07%	\$	819.09	\$	916.67	89.35%	\$	1,390.63	\$	916.67	151.70%	-\$	735.34	\$	916.67	-80.22%	\$	1,795.85	\$	11,000.00	16.33%
606 Maintenance Contracts / Repairs																	360.00						360.00		0.00
607 Service Fees - Client Analysis		25.22		41.67	60.52%		22.59		41.67	54.21%		12.50		41.67	30.00%		9.79		41.67	23.49%		70.10		500.00	14.02%
60702 Service Fees-AMEX Fees				39.17	0.00%				39.17	0.00%				39.17	0.00%				39.17	0.00%		0.00		470.00	0.00%
60703 Service Fees-Merchants Fees		124.56		158.33	78.67%		239.11		158.33	151.02%		271.42		158.33	171.43%		30.82		158.33	19.47%		665.91		1,900.00	35.05%
Total 607 Service Fees - Client Analysis	\$	149.78	\$	239.17	62.62%	\$	261.70	\$	239.17	109.42%	\$	283.92	\$	239.17	118.71%	\$	40.61	\$	239.17	16.98%	\$	736.01	\$	2,870.00	25.64%
608 Professional Services																						0.00		0.00	
60804 Financial Services (CPA)				250.00	0.00%				250.00	0.00%		600.00		250.00	240.00%				250.00	0.00%		600.00		3,000.00	20.00%
60805 Payroll Services		215.98		200.00	107.99%		303.11		200.00	151.56%		107.84		200.00	53.92%		282.24		200.00	141.12%		909.17		2,400.00	37.88%
Total 608 Professional Services	\$	215.98	\$	450.00	48.00%	\$	303.11	\$	450.00	67.36%	\$	707.84	\$	450.00	157.30%	\$	282.24	\$	450.00	62.72%	\$	1,509.17	\$	5,400.00	27.95%
609 IT Support Services		70.00		333.33	21.00%		110.00		333.33	33.00%		1,062.00		333.33	318.60%		150.00		333.33	45.00%		1,392.00		4,000.00	34.80%
610 Service Subscriptions				2,083.33	0.00%		1,486.51		2,083.33	71.35%		5,158.77		2,083.33	247.62%		5,359.55		2,083.33	257.26%		12,004.83		25,000.00	48.02%
612 Insurance-Corporate				558.33	0.00%		124.00		558.33	22.21%				558.33	0.00%				558.33	0.00%		124.00		6,700.00	1.85%
613 Training - N.O. Staff				41.67	0.00%		26.19		41.67	62.85%				41.67	0.00%				41.67	0.00%		26.19		500.00	5.24%
614 Organization or Membership Dues				53.75	0.00%		595.00		53.75	1106.98%				53.75	0.00%				53.75	0.00%		595.00		645.00	92.25%
616 Online Registration Service				14.58	0.00%		162.00		14.58	1111.11%				14.58	0.00%				14.58	0.00%		162.00		175.00	92.57%
629 Phone Services																						0.00		0.00	
630 Local Phone		243.21		250.00	97.28%		242.84		250.00	97.14%		243.19		250.00	97.28%		242.84		250.00	97.14%		972.08		3,000.00	32.40%
63002 Wireless Cell Phones				75.00	0.00%		63.96		75.00	85.28%		51.39		75.00	68.52%		84.02		75.00	112.03%		199.37		900.00	22.15%
631 Long Distance				0.00	0.00%				0.00	0.00%				0.00	0.00%				0.00	0.00%		0.00		0.00	0.00%
632 EB Conference Calls				8.33	0.00%		27.12		8.33	325.57%		2.49		8.33	29.89%				8.33	0.00%		29.61		100.00	29.61%
Total 629 Phone Services	\$	243.21	\$	333.33	72.96%	\$	333.92	\$	333.33	100.18%	\$	297.07	\$	333.33	89.12%	\$	326.86	\$	333.33	98.06%	\$	1,201.06	\$	4,000.00	30.03%
633 Deliveries (UPS)				50.00	0.00%		80.22		50.00	160.44%		23.81		50.00	47.62%		30.38		50.00	60.76%		134.41		600.00	22.40%
641 Local Property Tax				58.33	0.00%				58.33	0.00%				58.33	0.00%				58.33	0.00%		0.00		700.00	0.00%
650 Corporate & Coalition Relations				25.00	0.00%				25.00	0.00%				25.00	0.00%				25.00	0.00%		0.00		300.00	0.00%
660 Advocacy				25.00	0.00%				25.00	0.00%				25.00	0.00%				25.00	0.00%		0.00		300.00	0.00%
661 EB/N.O. Business/Mtgs				50.00	0.00%				50.00	0.00%				50.00	0.00%				50.00	0.00%		0.00		600.00	0.00%
66101 Exp President				413.67	0.00%				413.67	0.00%				413.67	0.00%				413.67	0.00%		0.00		4,964.00	0.00%
66102 Exp Vice President				163.67	0.00%				163.67	0.00%				163.67	0.00%				163.67	0.00%		0.00		1,964.00	0.00%
66103 Exp Secretary				163.67	0.00%				163.67	0.00%				163.67	0.00%				163.67	0.00%		0.00		1,964.00	0.00%
66104 Exp Treasurer				163.67	0.00%				163.67	0.00%				163.67	0.00%				163.67	0.00%		0.00		1,964.00	0.00%
66105 Exp NOS NC				83.33	0.00%				83.33	0.00%				83.33	0.00%				83.33	0.00%		0.00		1,000.00	0.00%
661R1 Exp RegDir1		935.89		237.00	394.89%		237.00		0.00%	0.00%				237.00	0.00%				237.00	0.00%		935.89		2,844.00	32.91%
661R2 Exp RegDir2		1,084.34		237.00	457.53%		237.00		0.00%	0.00%				237.00	0.00%				237.00	0.00%		1,084.34		2,844.00	38.13%
661R3 Exp RegDir3				237.00	0.00%				237.00	0.00%				237.00	0.00%				237.00	0.00%		0.00		2,844.00	0.00%
661R4 Exp RegDir4				237.00	0.00%				237.00	0.00%				237.00	0.00%		966.29		237.00	407.72%		966.29		2,844.00	33.98%
Total 661 EB/N.O. Business/Mtgs	\$	2,020.23	\$	1,986.01	101.72%	\$	0.00	\$	1,986.01	0.00%	\$	0.00	\$	1,986.01	0.00%	\$	966.29	\$	1,986.01	48.65%	\$	2,986.52	\$	23,832.00	12.53%
663 Recruitment				1,000.00	0.00%		281.09		1,000.00	28.11%		70.39		1,000.00	7.04%				1,000.00	0.00%		351.48		12,000.00	2.93%
666 Recruitment Material/Supplies				83.33	0.00%				83.33	0.00%				83.33	0.00%				83.33	0.00%		0.00		1,000.00	0.00%
Total 663 Recruitment	\$	0.00	\$	1,083.33	0.00%	\$	281.09	\$	1,083.33	25.95%	\$	70.39	\$	1,083.33	6.50%	\$	0.00	\$	1,083.33	0.00%	\$	351.48	\$	13,000.00	2.70%

667 Member Products		41.67	0.00%		41.67	0.00%		41.67	0.00%		41.67	0.00%	0.00	500.00	0.00%
699 Miscellaneous Expense	-368.01	333.33	-110.40%	0.00	333.33	0.00%	126.00	333.33	37.80%	84.54	333.33	25.36%	-157.47	4,000.00	-3.94%
701 Magazine - Layout/Printing		2,416.67	0.00%		2,416.67	0.00%		2,416.67	0.00%	8,290.00	2,416.67	343.03%	8,290.00	29,000.00	28.59%
703 Printing-General Office Supply		41.67	0.00%		41.67	0.00%		41.67	0.00%		41.67	0.00%	0.00	500.00	0.00%
801 National Convention													0.00	0.00	
80102 NC Hotel / Food & Beverage		3,166.67	0.00%		3,166.67	0.00%		3,166.67	0.00%		3,166.67	0.00%	0.00	38,000.00	0.00%
80103 NC Special Events		0.00			0.00			0.00			0.00		0.00	0.00	
80105 Natl Conv Hospitality Rooms		0.00			0.00			0.00			0.00		0.00	0.00	
802 NC Rebates		233.33	0.00%		233.33	0.00%		233.33	0.00%		233.33	0.00%	0.00	2,800.00	0.00%
803 NC Printing-Binders/Tabs/Copies		125.00	0.00%		125.00	0.00%		125.00	0.00%		125.00	0.00%	0.00	1,500.00	0.00%
80301 NC Legis Printing		125.00	0.00%		125.00	0.00%		125.00	0.00%		125.00	0.00%	0.00	1,500.00	0.00%
805 NC Training/Presenter Fee		20.83	0.00%		20.83	0.00%		20.83	0.00%		20.83	0.00%	0.00	250.00	0.00%
812 Natl Conv-Other		100.00	0.00%		100.00	0.00%		100.00	0.00%		100.00	0.00%	0.00	1,200.00	0.00%
Total 801 National Convention	\$ 0.00	\$ 3,770.83	0.00%	\$ 0.00	\$ 3,770.83	0.00%	\$ 0.00	\$ 3,770.83	0.00%	\$ 0.00	\$ 3,770.83	0.00%	\$ 0.00	\$ 45,250.00	0.00%
Total Expenses	\$ 31,114.16	\$ 47,851.84	65.02%	\$ 37,255.78	\$ 47,851.84	77.86%	\$ 38,019.58	\$ 47,851.84	79.45%	\$ 42,465.74	\$ 47,851.84	88.74%	\$ 148,855.26	\$ 574,222.00	25.92%
Net Operating Income	\$ 84,356.66	\$ 88.32	95512.52%	-\$ 29,776.94	\$ 88.32	-33714.83%	\$ 4,379.38	\$ 88.32	4958.54%	-\$ 22,762.00	\$ 88.32	-25772.19%	\$ 36,197.10	\$ 1,060.00	3414.82%
Net Income	\$ 84,356.66	\$ 88.32	95512.52%	-\$ 29,776.94	\$ 88.32	-33714.83%	\$ 4,379.38	\$ 88.32	4958.54%	-\$ 22,762.00	\$ 88.32	-25772.19%	\$ 36,197.10	\$ 1,060.00	3414.82%

Wednesday, Feb 19, 2025 11:24:23 AM GMT-8 - Accrual Basis